

PHILIPPE JANS NV SA - RUBBERFLATE

Number	APPLICATION/INFLATABLE SEAL ENQUIRY FORM				Date
SALESMAN:	TERRITORY		INSIDE SALES		
CUSTOMER NAME:			LOCATION:		
DIVISION:			#EMPLOYEES (THIS LOCATION)		
ENGINEER:			PHONE:	FAX:	
BUYER/CONTACT:			PHONE:	FAX:	
MARKETS:			ANNUAL SALES:		
PRODUCTS:			COMPETITORS:		
COMPANY WEB SITE:			EMAIL ADDRESS:		
APPLICATION PROFILE					
PROGRAM NAME:			PROGRAM DURATION:		
QUANTITY:	END ITEM		SHIP SET?	YEAR SETS	
TARGET PRICE,PARTS:				TOOLING?	
ORDER QUANTITY:			UNIT PRICE:	P.O.?	
£ POTENTIAL YEAR?			£ POTENTIAL INITIAL PO		
EXISTING PART?	Yes/No		WHY SWITCHING?		
CURRENT USE INFLATABLE?	Yes/No		PULLING TOOL?	Yes/No	
WILL CUSTOMER SIGN NONDISCLOSURE?	Yes/No		COMPETITORS		
APPLICATION DESCRIPTION:					
INFLATABLE SEAL PERFORMANCE REQUIREMENTS					
EXISTING PROBLEMS:	n/a		NO OF CYCLES	n/a	
ENVIRONMENT	n/a		CYCLE TIMES:	n/a	
TEMPERATURE:	n/a		SURGES / MAX PRESSURE:	n/a	
PRESSURE WHEN INFLATED:	n/a		GAP BETWEEN SEAL & STRIKING FACE:	n/a	
STATIC OR DYNAMIC APPL:	n/a		WHICH DIRECTION THE SEAL INFLATES:		
TYPE OF VALVE:	n/a		OD, ID OR DL:		
NO OF VALVES:	n/a		STRAIGHT LENGTH:	n/a	
VALVE MATERIAL:	n/a		IF SO LENGTHS OF PLUG:	n/a	
LENGTH OF VALVE:	n/a		PLUGS EXPANDED OR RETRACTED:	n/a	
VALVE LOCATION:	n/a		DESIGN FROZEN?	Yes/No	
MOULDED CORE REQUIRED:	n/a				
OTHER SEAL PERFORMANCE REQUIREMENTS					
GAS/FLUIDS	n/a		RANGE/DURATION	n/a	
STRUTURAL LOADS	n/a		CYCLES REQUIRED	n/a	
COMPRESSION	n/a		MACHINING?	YES/NO	
ASSEMBLY/INSERTS	n/a		NEST LEVEL DWGS?	n/a	
CAD FORMAT?	n/a		MATING PARTS?	n/a	
DRAWINGS AVAILABLE?	Yes/No		SAMPLE PARTS AVAILABLE?	Yes/No	
CAD FILES AVAILABLE?	Yes/No		MATERIAL CALL-OUT FINAL?	Yes/No	
SPECIAL CONCERNS/COMMENTS:	n/a				
ACCEPTANCE/TESTING REQUIREMENTS					
FUNCTIONAL:	n/a				
QUALIFICATION:	n/a		SPC/PPAP?	Yes/No	
ACCEPTANCE:	n/a				
SPECIAL:	n/a		INSPECTION METHODS	n/a	
SPECIAL CONCERNS/COMMENTS:	n/a				
QUOTATION INFORMATION:					
QTY:	BUY QTY:		VARIANCE:	TERMS:	
PACKAGING:	FOB:		PART NEED DATE:		
MATERIAL SPECS/COLOUR:			TAXABLE/RESALE?		
ACTION REQUIRED					
CUSTOMER:			PROMISED DATE?		
SALESMAN:			PROMISED DATE?		
QUOTATION PROMISED/QUOTATION NEED DATE:					